


## Focus Occupation: Sales and Related Workers, All Other (41-9099)

Focus occupation: Sales and Related Workers, All Other	
Employment and Growth	1,124/ 10.3%
Ave. Monthly Wage	\$2,941
Education/Experience	High school diploma or equivalent

Advance FROM Focus Occupation				
Occupation	Rung	Employment/ Growth	Education/Experience	Similarity
Sales Engineers  (41-9031)	3	49/ 8.9%	BA	80
First-Line Supervisors of Non-Retail Sales Workers (41-1012)	2	225/ 8.2%	HS/5 plus yrs	75
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products (41-4012)	1	1,133/ 10.4%	HS	81

Advance TO Focus Occupation				
Occupation	Rung	Employment/ Growth	Education/Experience	Similarity
First-Line Supervisors of Retail Sales Workers (41-1011)	-1	2,314/ 11.3%	HS/1-5 yrs	80
Retail Salespersons (41-2031)	-2	11,990/ 11.5%	Any	98
Photographic Processing Machine Operators (51-9132)	-3	n/a	HS	96
Cashiers (41-2011)	-4	9,246/ 7.2%	Any	93
Demonstrators and Product Promoters (41-9011)	-4	342/ 7.5%	HS	75
Door-to-Door Sales Workers, News and Street Vendors, and Related Workers (41-9091)	-4	53/ 6.0%	HS	70

**Important note:** A worker does not necessarily have to traverse every rung to advance to or from the focus occupation. Occupations above and below the focus occupation are directly related to the focus occupation, but they are not necessarily directly related to each other. For example, actors and athletes are both related to agents of artists, performers, and athletes, but actors and athletes are not directly related to each other.

Analysis and development of the career lattice is by the Alaska Department of Labor and Workforce Development, Research and Analysis Section.

Data sources used for research and analysis: O\*NET (Occupation Information Network), Alaska Occupational Data Base (ODB), Standard Occupational Classification Manual, North American Industry Classification System manual, Bureau of Labor Statistics Occupational Employer Survey (OES) wage estimates.